

Backed by a large, experienced, well-trained staff and an extensive network of professional partners, Tradition Title Agency is well equipped to help you with any title issue. Here are just some of the professionals who are ready to help you attain your goals.

Karen Keating

Karen seizes and creates opportunities for growth and innovation for her company and her clients. Recognizing that her reverse mortgage clients often deal with customers who are fearful and uncertain of the reverse mortgage process, Karen develops partnerships with industry leaders to educate and assure lenders' clients, helping their businesses grow and allowing more seniors to stay in their homes in their golden years.

“With our dedicated staff and attention to detail, we streamline the reverse mortgage process and help mortgage professionals complete more closings with fewer headaches,” Karen says. “I take great pleasure in knowing that I am helping seniors especially to enjoy some peace of mind as they, not financial worries, control their own destinies.”

Getting to the root of a situation and creating a way to make it work for all parties is a pattern that Karen has maintained throughout her career. Beginning many years ago in sales, she used her programming knowledge to find a solution that could streamline the complex and time consuming process of title research with the development of TitleTrack software. This led to the founding of her own company, AKT, Inc., which she later sold to First American Title Insurance Co. of NY.

Joseph Intraivaia

Joe has been providing clients with maximum coverage at minimum exposure for more than 25 years. His experience and expertise has grown so broad that he is equally capable of handling all manner of title issues from small residential re-sales to large complicated commercial deals. Joe thrives on the challenge of finding ways to make every outcome win-win. With his uncanny ability to assess risk factors and customize solutions to every situation, he has become the industry go-to person for the most challenging issues.

“One of the most satisfying moments for me is when I close out the file on another successful closing,” he says. “To know that I had a part in helping a young family to achieve home ownership for the first time or to help a real estate investor look forward to a profitable income for years to come is very rewarding.”

His many years of experience helping attorneys, underwriters, financial professionals, and clients with examining, reading and clearing titles, and finding innovative solutions to any issue, make Joe an irreplaceable resource to all his TTA colleagues and clients. Joe began his solid foundation of hands-on achievement as the Branch Manager at the Riverhead Office of the Commonwealth Land Title Insurance Co. He went on to earn additional insight as a founding member of Topaz Abstract before bringing his wealth of knowledge, expertise and talents to Tradition Title Agency.

Dennis Grimaldi

Working his way from sales to senior management to the ownership of several successful businesses during his 25-year career, Dennis has nurtured an extensive network of contacts that includes leaders in such diverse areas as the financial, real estate, lending, and legal markets. With his finger on the pulse of business trends, TTA colleagues and clients can count on Dennis as a well-connected, trend-spotting resource.

“TTA is very proactive in helping our clients grow their businesses,” he says. “Continually adding to our network of business leaders and staying on top of trends and new ideas in the marketplace, enables us to help expand our client’s businesses to even greater levels of success in new areas with new ideas and better methodologies to reach their goals.”

His enthusiasm and genuine concern for his colleagues and clients make Dennis an invaluable asset of the TTA professional team.

The entire Tradition Title Agency team is ready to assist you. Please contact the TTA office to find out what we can do for you at 631-328-4410 or email us at info@traditionta.com. We can help!

(Boxed testimonial for placement on right or left rail of this page.)

“Karen Keating and the TTA team continue to be a joy to work with and a constant source of knowledge and creativity with regard to helping us take our business to the next level. Everyone at our office knows we can count on you at any time without fail.”

Joel Sanders, Loan Officer

United Northern Mortgage Bankers, LTD.

Levittown, NY